



COMMISSIONS

Commissions provides a commission management and tracking system for you. Salespeople can track their individual commissions for specific periods and customers. Each customer can be setup with multiple salespeople and commission rates per salesperson and per item or item group. You can also pay commissions to your salespeople directly out of Dynamics 365 for Financials using **Commissions**.

How does it work?

Commissions allows the definition of specific commission rates for different salespeople, which then are defaulted on all sales transactions, although they can also be overwritten. The commissions are tracked by sales transaction and can be reviewed and modified on a line level.

You can decide, if commissions will be paid at the time of order entry, shipment, invoicing, or cash receipt. You can also specify a minimum gross profit percentage below which no commissions will be paid out. Especially, if you pay commissions in a different period than when the sale occurs, you can also accrue payable commissions due.

Start Date	End Date	Salesperson Code	Split	Salesperson Name
1/25/2018	...	AH	100.00	Annette Hill
	...	AH	50.00	Annette Hill
	...	PS	50.00	Peter Sadding

1027 - The Cannon Group PLC

General

SELL TO CUSTOMER: No. 10000, Name The Cannon Group PLC, SHIP-TO Code, Name The Cannon Group PLC

BILL TO CUSTOMER: No. 10000, Name The Cannon Group PLC, COMMISSION Commissionable Amount 15.20, Commission Amount 1.52

Sales Commission Lines

Salesperson Code	Salesperson Name	Commission %	Base %	Commissionable amount	Commission Amount	Document Line Type	Doc. Line No.	Syst... Created
PS	Peter Sadding	10.00	50.00	15.20	1.52	Item	70001	<input type="checkbox"/>

Commission rates can be specified

- by customer,
- by customer group,
- by salesperson,
- by item group,
- by items,
- by G/L account,
- by resource,
- by item charge

How to buy?

Commissions is available on AppSource and can be purchased in the Extension Marketplace for Dynamics 365 for Financials.



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About NAV-X LLC

NAV-X, with its roots deep in the rich history of Microsoft Dynamics NAV in the North American market, is a publisher of functionality commonly required by distribution and manufacturing business, but unavailable in native NAV. Since 1996, our team has been developing this functionality and built a portfolio of Best Practice solutions. These solutions provide our clients with reliable and repeatable competitive advantages.

In 2012, NAV-X became a certified embed partner with Microsoft and received the "CfMD" (Certified for Microsoft Dynamics) product certification on our complete suite and a Gold ERP Competency. This suite contains over 10,000 hours of integrated functionality that showcased solutions utilized by over 700 companies.

As our clients know, we take great pride in earning their respect and business on a daily basis. We strive to exceed our customer's expectations. In 2015, we became the first partner in North America to successfully migrate our products into the new Dynamics 365 for Financials extensions protocol. In 2016, we became the first US Dynamics Partner to achieve Cloud Services Provider tier 1 status and achieved our Gold Cloud Competency with Microsoft.

Our Customer network allows us to define and refine the next generation of products and help helped us create the next 20 enhancements that are in our product development pipeline.

Our solutions are available to Customers on Dynamics 365 for Financials, or through your Dynamics NAV Partner.

Contact Information

For more information about NAV-X and additional functionality NAV-X provides to help in your daily operations, please contact your Reseller or NAV-X directly at:

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